



November 2015 Issue

THE PRESIDENT'S MESSAGE...



As I reflect back it's hard to believe that we're in the 4th quarter of the fiscal year for 2015. Our major holidays are fast approaching... Thanksgiving, Christmas and before you know it we will be saying "Happy New Year"!! During this time in the world of Facility Management this could mean a few things for us such as – projecting 2016 budget expenses (Capital vs. O&M), bringing long term projects to a close and invoiced in 2015, or you may be one of the "LUCKY ONE's" starting a last minute project with funds found in the attic and has to be done by the end of the year (we all have been there).

I know, because I have said it myself "I'm not doing this again next year!!" the next 4th quarter will be different. But it just seems we can't escape those 4th quarter bloopers and blunders. On a lighter note we are approaching Mid-fiscal year for our Chapter. Our Chapter fiscal year is from July to June and December marks mid-year (6 months) for us. During the next few months our Chapter Board members are hard at work brainstorming, placing phone calls, and sending emails on leads regarding fresh new facility tours, and exciting educational programs to keep our membership engaged as they seek the best ROI for their membership.

I would like to state even thou this is a core function of the board, we felt all Chapter members should have a voice in saying what, when, where, and how facility tours and programs may benefit our Chapter the most. During my time at WWP I had several conversations with individuals about their Chapter's "Best Practice" and it brought me back to the opening Keynote Address speaker, Mr. Josh Linkner and his topic of "Harnessing Innovation".

In Mr. Linkner's address he spoke of "Best Practice" and how our so call "Best Practice" could be 10, 15, or even 30 years old. He challenged the audience to harness and embrace innovation. "Don't think Best Prac-

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MEETINGS

November 2015 Membership Meeting

Date: Tuesday, November 10, 2015

Time: 5:30 pm

Place: McKesson

Program: Tour

Cost: Members \$15 Members w/ Cert. \$10

Non-Members \$35

RSVP: By Thursday Nov. 5, 2015

Next Board Meeting:

Date: Tuesday, December 1, 2015

Time: 4:30 p.m.

Place: Dominion Innsbrook Building

Next Membership Meeting:

Date: Tuesday, December 8, 2015

Time: 5:30 p.m.

2015/16 OFFICERS

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IFMA RICHMOND CHAPTER NEWS

Is a publication of the Richmond Chapter of the International Facilities Management Association. This newsletter is designed to provide a channel of communication to members and prospective members.

IFMA, PO BOX 808, RICHMOND, VA 23218



AROUND THE CHAPTER

by Bud Vye, Retired CFM

A huge month for me personally, as the long awaited World Bicycling Championships arrives and Richmond does a great job of hosting them and comes across extremely well to visitors. Both Kings Dominion and Lewis Ginter Botanical Garden did nice jobs of hosting the starts of the two Time Trials. Church Hill and the turn around at the Branch House were the places to be to see the Road Races, and the only obvious shortcomings were the absence of TV coverage on a major channel (can't count the number of times I heard from friends, neighbors, barber shop, church that they couldn't see any of it on TV) and the shortage of Porta Johns in the Church Hill area. Kudos to 2015 organizers and the City Staff for a job very well done! And to Mark Friedrich and Greg Gammon for conquering the cobbles.

Then, an even longer awaited event on October 2, with the official ribbon cutting to open the Capital Trail. Lots of rain on that date, so Shiplock Park was not an option for the ceremony. Fortunately, the Holocaust Museum stepped up and hosted the event in their synagogue-like Auditorium only a couple of blocks up the hill. A packed house, much nicer than it would have been as originally scheduled, and a real milestone for me, as I have been attending meetings in support of this project since 1992, and had often wondered if I would live to see it completed. A seven block walk in a light rain along Tobacco Row to get to the reception (in a tent at the top of Pear St. two levels above Odell's offices in the Lucky Strike building, where we met in May of 2013). Good spirits all around, so no one grumbled too loudly, and the use the Trail has been receiving has proven the adage "If you build it, they will come", as everyone is getting their bike out of the shed, dusting it off, and checking out the Trail.

A week to catch our breath, and then we have the Folk Festival. Weather threatened, but the rain held off (except right at the end on Friday night). Crowds and drops in the bucket were bigger than ever, with Deacon John, Rev. John Wilkins, and the Bruce Daigrepoint Cajun Band appearing to draw the biggest crowds. Again saw Mark Friedrich, plus Connie Hom and the Tates among the multitudes. Only grumbling I heard was over the cut back in the shuttle bus service. No Park & Rides this year from south of the river or from the Anthem lot, but only from City Stadium (not the greatest parking area when you compare it to Anthem, and I heard a few complaints from the south siders on the buses "I have to pay bridge tolls both ways, in order to take the bus from here").

More news than usual from the brewing sector, as Stone's huge fermentation tanks come in from Germany via James River barge for installation on Nicholson St., as Hourigan continues to fast track that project along; a new brewery called AMMO is getting ready to open in Petersburg, in connection with Architect Terry Ammons' design stu-

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dio; Hardywood finally wins their battle with the City over failing to collect \$61,000 in "Meals Tax" on beer they were serving, claiming they had initially been told they didn't have to. Gov. McAuliffe continues his campaign to make VA the brewing capitol of the east, as he visits Bend, Oregon to pitch Deschutes Brewery on locating their East Coast site here.

And Belgian brewer InBev, which bought Anheuser-Busch in '08, is lining up \$70 billion in financing as they are working out details on a takeover of SABMiller. Since this deal will combine the #1 (Budweiser, Stella Artois) & #2 (Miller, Coors, Molson, Blue Moon) brewers in the world, giving them 29% of the worldwide market, there certainly will be some lengthy discussions with the Anti-Trust agencies before this deal goes final. If, and when, it does, Heineken will move up to #2 in the rankings, followed by Guinness. Nationwide, the craft brewers have moved their market share up to 11%, from 5% in 2010, as Millennials tend to support the small, local brewers. As that has happened, the small brewers have become targets for the bigger guys, and Anheuser-Busch has bought Golden Road, the largest one in L.A.; MillerCoors acquired San Diego-based Saint Archer; & Heineken bought Lagunitas. At this rate, we may be reading about Stone changing hands before they even get our brewery open.

That's enough beer talk. Noticed all the grading going on out at Stony Point when I was having my annual check up at Virginia Urology. In checking on what was going in next door, found that it was a three story, 60,000 sq. ft. outpatient unit of the VCU Health System, with Kjellstrom & Lee as GC and a target completion date of a year from now. Also some new construction underway on the eastern edge of West Creek, as the Pruitts are starting on a small center with 55,000 sq. ft. of retail space and a 130,000 sq. ft. hotel on 10 acres facing Broad St. Fred Thompson of Dayton & Thompson is the architect on this one. Also getting underway is the \$2 Billion Tranlin Paper factory on their 850 acre site along the river off the Willis Rd. exit of I-95, which looks like it will be a big deal for the area.

Also looks like Mike & Chad and the rest of the CORT staff will have to find another place to get their car washed, since the Car Pool next door is closing, as the owner recognizes how hot the action is in Scott's Addition and the Boulevard corridor and decides a better use of the property can be made so puts it up for sale. And just as we prepare to visit McKesson's new offices, we see the U-Haul signs go up on their old property at Parham Rd. and the railroad tracks and learn that the 200,000 sq. ft. building on 15 acres has sold to the Arizona based outfit for \$4.3 million. U-Haul apparently plans to convert 126,000 sq. ft. of the building into rentable self storage space. Hadn't realized that U-Haul was that big in that sector and already had seven other locations in the area.

The long running remodeling project of the old Day's Inn on Dickens Rd. (just across W. Broad from the Altria headquarters) finishes and the hotel reopens under the Candlewood Suites banner. I can see what took them so long when I learned that the Day's Inn had 179 rooms and the new owners completely gutted the building to reduce it to 98 much more spacious suites. The Patels, who own a number of other area hotels, also bought the former Skillagalee on Glenside Drive in front of their Hampton Inn, and plan to build yet another hotel on that property.

An even longer running renovation project, that of the Rotunda at UVA, yields a surprise discovery as workers unearth what looks like a chemistry lab sealed behind an interior wall, adding another entry to the already amazing resume of Thomas Jefferson.

Cross Brothers, the landmark old timey grocery store in the Center of the Universe, had its interior made to look like the 1950's for a day as a film crew moved in to shoot some scenes for

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**Our Chapter donated \$250 to the IFMA Foundation
To support scholarships for FM students**

IFMA GIVES A FINAL THANK YOU AND SALUTE TO THE

4 COUNCILS

AIRPORT FACILITIES	FOOD SERVICE & RESTAURANT
INFORMATION TECHNOLOGY	PUBLIC SECTOR FACILITIES

AND 28 CHAPTERS

CENTRAL OHIO	CENTRAL VALLEY
DALLAS/FT. WORTH METROPLEX	DAYTON
GREATER PHOENIX	HAWAII
HONG KONG	HOUSTON
LOS ANGELES	MINNEAPOLIS/ST. PAUL
NEVADA	NEW ORLEANS
NEW YORK TECH VALLEY	NORTHERN ILLINOIS
NORTHERN OHIO	NORTHERN ROCKIES
ORANGE COUNTY	ORLANDO
RICHMOND	SAN ANTONIO
SAN DIEGO	SAN FERNANDO VALLEY
SAN FRANCISCO	SILICON VALLEY
SOUTHERN ARIZONA	SOUTHWESTERN INDIANA
TORONTO	TULSA

WHO MET THE CHALLENGE! THEIR GENEROUS SUPPORT ALONG WITH THE UTILITIES COUNCIL MATCH RAISED OVER \$13,000 TOWARD SCHOLARSHIPS

2015 IFMA World Workplace



Chapter Members present: (left to right)

Anthony Corcoran, Maureen Roskoski, Shannan Kujawski, Harvey Jones,
Jim Mallon, Darlene Martin, and Bert Lunsford

This year's IFMA World Workplace took place in Denver, Colorado and was well attended with a great time had by all. With over 5000 attendees from all over the world, you can imagine the number of friendships and networking links/connections made in one week. As mentioned before, it's a tradition for the Chapter President to host a get together of all Chapter members traveling to WWP for fellowship and discussions regarding the conference activities. We were able to meet for breakfast one morning for warm handshakes and great food. Denver was a very beautiful and welcoming city with a great backdrop of the Rocky Mountains just 30 minutes outside the city.

So if you weren't able to attend this year, then maybe next year in sunny San Diego.

OCTOBER MEETING REPORT

by Bud Vye, Retired CFM

Nice weather on the 13th and no trouble in locating the Dominion Innsbrook building, so 51 signed in and were directed down the steps to the area where Sodexo had set up a nice array of refreshments. A lengthy and convivial period of networking followed before President Harvey Jones summoned all to come up the steps and enter the Auditorium. Beautifully remodeled since the last time we met here in April of 2014, two large screens high on the front wall were showing scenes from the recently concluded Denver World Workplace as we entered and took seats in the spacious room. Unfortunately, the acoustics and amplification made it difficult to hear whoever was speaking, this problem staying with us the entire evening.

President Harvey first recognized our sponsors, starting with DSCR, represented by Renee McDowell; ServPro, our Meeting Sponsor for this evening, represented by Zach Salisbury and Chapter VP Kathy Taylor; Valcourt Building Services, represented by Past Chapter President Jeff Bradley; Servicemaster, who had no one present; Ferguson, represented by Chapter Membership Co-Chair Cameron Bridges; Facility Engineering Associates, represented by Maureen Roskoski, our Moderator for this evening's Panel Discussion; & Markel, represented by Corinne Harvey. Some of the sponsor's reps said a few words about their firm, but most just stood to be recognized.



Next to be recognized were the Guests and new members, of which there were a handful, after which Golf Tournament Chair Tim Hume reported that the sold out event (with 36 foursomes) was highly successful (and perhaps the best one ever) as the rain held off until the very end. He closed by thanking all of the Volunteers who helped in making it a success, along with the prize contributors, who outdid themselves with their generosity, as the Chapter raised over \$10,000 to fully support our pledge to our two charitable recipients. Chapter Administrator Barbe Shaffer reported that our Hanover Habitat for Humanity workday on October 3 had been rained out and would not be rescheduled.

President Harvey reported briefly that World Workplace had been a great experience for him, as the Chapter had a contingent of a dozen who got together for breakfast on the Thursday of the conference. He also noted that our Maureen Roskoski had been the instructor for the Sustainability Facility Professional course that took place around the regular Conference sessions. Programs Chair Karen Frebert then was called upon and reported that our November meeting will be at McKesson's newly moved into space in the former Circuit City headquarters Deep Run III building, with our December Holiday Party at the Luck Stone headquarters building on Rt. 6 in Goochland, and that nothing yet was firmed up into the New Year. Since the meeting, however, she did announce that we would be visiting the new Hourigan offices downtown for our January meeting. Then, just prior to beginning the program, Statewide Fire Protection's Trish Bradley presented fire extinguishers to a pair of lucky door prize winners.

Preliminaries dispensed with, Harvey turned things over to Moderator Maureen Roskoski, who had a slide presentation covering the overall topic, some slides of which were interspersed with the comments of the panelists. She then introduced the four panelists prior to turning the mike over to Chapter member Mike Walton of nTelos, who has responsibility for the firm's retail locations in addition to their Corporate Offices. Mike shared some problems he has run into in situations where responders to an emergency were unable to immediately get into a building. (Are there staff nearby who can fall out

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IFMATM Richmond Chapter
International Facility Management Association

2016 PREPAID MEETING INVOICE

CERTIFIED PROFESSIONAL MEMBER: \$110
PROFESSIONAL OR ASSOCIATE MEMBER: \$165

NAME

ADDRESS

PHONE NUMBER

E-MAIL ADDRESS

Payment Options:

Remittance by Check:

IFMA RICHMOND CHAPTER
ATTN: Barbe Shaffer, IFMA Chapter Administrator
P.O. Box 808
Richmond, VA 23218

Signup Genius:

Go to www.ifmarichmond.org
Click on the SignUp Genius Button
Select 2016 Pre-Paid Membership Meetings
and follow directions

PREPAID DUES ARE NON-TRANSFERABLE

MEMBERSHIP CORNER

Cameron Bridges and Scott Reed, Membership Committee Chairs

Welcome to our newest members!

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Shannan Kujawski
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On behalf of the Chapter Board, "Thank You" to the following for renewing/rejoining this month

Dave Bjorkman
ServPro Marketing Representative
ServPro New Kent, Williamsburg and Northern Neck
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Cameron Bridges
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Executive Vice President
Daniel & Company Inc.
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STRIVE FOR FIVE

STRIVE FOR FIVE 2015

We want YOU, OUR MEMBERS, to participate in our monthly meetings, our golf tournament, World Workplace and Hanover Habitat for Humanity.

From July 2015 through December 2015, any member participating in at least (5) IFMA National and/or Richmond Chapter events, the member's name will be put into a drawing.

THE DRAWING WILL BE HELD AT OUR HOLIDAY MEETING AT LUCK COMPANY HEADQUARTERS

TUESDAY - DECEMBER 8, 2015.

There will be several \$100.00 Gift Certificates and Prizes randomly drawn from the members that have participated in at least (5) events.

You can be a winner in so many ways!

Come attend and participate in IFMA RICHMOND CHAPTER EVENTS

STRIVE FOR FIVE!

IFMA Vendor Database

Looking for help on a particular problem or issue?

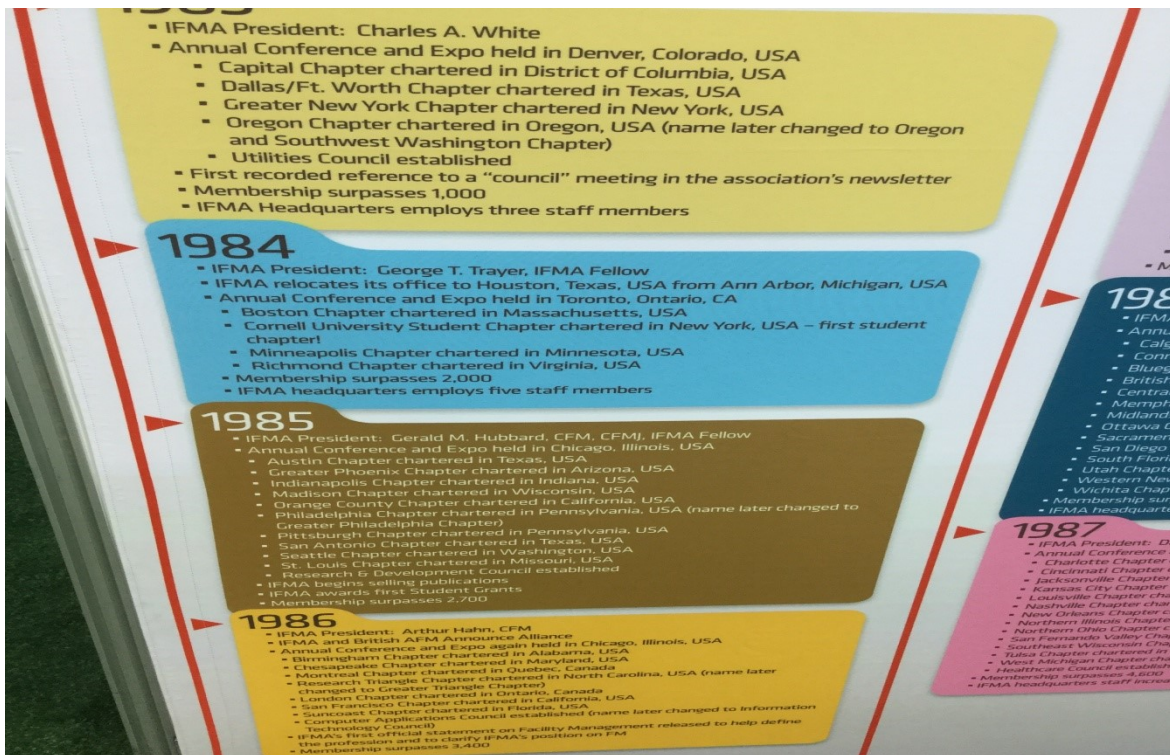
One of our member vendors may have just the solution you're looking for. Be sure to check them out and use their services if applicable.

Go to www.IFMARichmond.org, Community, Vendor Database and click on the link supplied.

tice...but think *Next Practice*". He stated that "Best Practices can be a form of reoccurring thoughts and patterns" or that famous phrase "we have always done it this way". So let's break that cycle and I ask the great members of the Richmond IFMA Chapter too, harness our innovation...turn the next page to the chapter of "Next Practice" and bring forward the ideas, thoughts, and needs to continue this great success and rich history of the Richmond IFMA Chapter founded in 1984.

"In the next 7 days, find **ONE** idea for creative disruption"

Josh Linkner



Bring a Prospective Member to a Meeting

Please be advised that the Board has an established policy for anyone who would like to bring a prospective member to a meeting. If you let the Membership Committee place the RSVP for the prospective member, there will not be a guest fee charged for that attendee.

Again, the RSVP must be placed by the Membership Chair,
Cameron Bridges bridgesca@cox.net or Scott Reed sreed@prologuesystems.com

Guests are always welcome but member prospects will help us grow.

the “Loving” movie about the landmark interracial couple.

The Martin Agency lands the Land O'Lakes account, adding another familiar name to their client roster, which already includes Geico, Walmart, Oreo, Benjamin Moore, Ritz Crackers, and some others.

Speaking of Walmart, it saw its stock sink 10% (its biggest one day loss in 30 years) after its CEO announced on its annual Investor Day that he expected profits to fall between 6 & 12% next year due to higher payroll costs. The massive retailer began paying its staff a minimum of \$9 per hour earlier this year, and has announced that it will raise the minimum to \$10 in 2016. Sounds like he made the employees happy on Investor Day, the investors not so much.

My environmentalist friends not so happy to see the report from the National Academy of Sciences stating that as long as the leading source of electric generation in our country is Coal (39%), the Tesla and other electric cars probably will be responsible for more environmental pollution than one that runs on gasoline.

If you've watched a pro football game on TV, you've seen the incessant ads for Draft Kings & their rival, FanDuel, the fantasy betting sites. Now comes the charges of what amount to insider trading as employees of both companies win large amounts while betting with the other company. Also interesting to hear the execs of both as they try to make a case that their activity should NOT be regulated like gambling, but rather like Investing. As my late mother used to say, “They must think we were born yesterday.” I'd like to see Politifact go to work on their statements, which, like most of those we are hearing during the current campaigns, would probably come up with a “Pants on Fire” grade.

And two highly paid athletes missing out on some big money after doing some dumb things, as world's #1 golfer Rory McIlroy seriously injures his ankle while kicking around a soccer ball with his friends, while N.Y. Giants defensive end Jason Pierre-Paul has his \$60 million long term contract offer withdrawn after he blows off his thumb and injures three fingers while setting off 4th of July fireworks. Mom would not have been impressed with these stunts, either.



Visit our New & Improved Local Chapter Web Site

www.ifmarichmond.org

Put it in your Favorites Folder right now

Thanks to Blaes Communications

(Continued from page 6)

promptly to enter your building and admit responders?) If the building is occupied, are there special needs staff in it? If so, how will they get out?

Next up, we heard from Dominion's Mike Derricott who gave us the story on the recent situation at the building we were meeting in, where a major renovation project was underway in the west side of the building. A faulty pipe fitting failed and blew apart at 2 a.m. one night with water running at full pressure for 2 hours before the fire alarm was set off, alerting staff who then responded and shut off the water, which was everywhere, spoiling his morning and giving him the fear that they might lose the entire building. SERVPRO was called, promptly responded, and began the drying out and restoration process. Mike was effusive in his praise of Kathy & Zach and the job SERVPRO had done in limiting the damage, describing the situation as a "Perfect Storm" of problems that fortunately they were able to prevent from being even worse than they turned out to be, as he turned the mike over to Patti Guinan of Dominion's IT Department. (Somewhere in here, a personal slide of Harvey's two boys slipped into the presentation and showed up on the screen, getting a chuckle from the audience.)



Patti's department area was being renovated and being re-carpeted, about 40% complete, but now wet and ruined. The group's computers were wet and could not be used. (Fortunately they eventually were able to be dried out and resume functioning) Unable to work in the building, a number of the staff (whose standing orders had been to take their laptops home with them when they left work) had left them in the building so they were not readily available. Luckily, the building's Data Center was in the east side of the building and remained dry, and the dept. staff who were to be out of their own offices for 21 days were able to function in an alternate location once they were able to regain their laptops. (I got the impression they have gotten the message and are now taking them home faithfully).

Following the lengthy discussion of the Dominion case, Ferguson's Ray Ferrara took the mike. With the responsibility for more than 600 locations up and down the Eastern Seaboard, he cited problems with the recent flooding in South Carolina. Stating that you must start from a knowledge of what your firm's core business is and what is the worst case scenario that can happen to it in the event of a disruption, he felt that REDUNDANCY should be the theme running through all parts of your Business Continuity Plan. As a personal tip, he passed along keeping in mind how you are going to keep your cell phone charged up during a general power outage in your area, and making sure you have a charger in your car.

Some questions, answers, and discussion concluded the very interesting session. Thanks to Maureen Roskoski for moderating it, to panelists Mike Walton, Mike Derricott, Patti Guinan, and Ray Ferrara for their contributions, to Dominion for hosting it, and to all our sponsors, particularly SERVPRO, who sponsored this meeting, and Statewide Fire Protection. Right at the end, two Federal Government Homeland Security Dept. sources were mentioned for publications that might be helpful in developing your Business Continuity Plan ----- www.ready.gov & to order by phone ---- 1 800 Be Ready (237-3239)



IFMA™ Richmond Chapter

International Facility Management Association

Richmond Chapter Monthly Meeting November 10, 2015

McKesson's Medical-Surgical Headquarters has been located in Richmond since January 1997 after acquiring General Medical. McKesson employs approximately 750 employees in the Richmond office. The six-floor facility is 348,174 square feet. McKesson will occupy 168,500 square feet on the 3rd, 4th and 5th floors, and has conference space on the 2nd floor. Amenities include a wellness and fitness center, a café, walking trails and outdoor patio space. The new building features 70 conference rooms and collaborative spaces equipped with state-of-the-art technology and brand new furniture. The Medical-Surgical Business Unit provides medical supplies to physician offices, ambulatory surgical centers, labs, home care and more. Additional information about McKesson is available at www.mckesson.com. We look forward to seeing everyone at this very impressive facility tour.

Thanks to our 2015 Annual Sponsors

PLATINUM



GOLD



SILVER



BRONZE



Where:

McKesson
9954 Mayland Drive, Suite 4000,
Richmond, VA 23233

Parking: Parking lot

Time:

5:30-6:00 pm: Networking/Social
6:00-6:30 pm: Announcements and brief discussion about project
6:30-7:00 pm: Group 1 tour / Group 2 continue Networking/Social
7:00-7:30 pm: Group 2 tour / Group 1 continue Networking/Social

Presenters:

Caroline Sheehan – Facilities Manager, CBRE Global Workplace Solutions - McKesson

RSVP by:

Thursday, November 5, 2015
Simply e-mail Barbe Shaffer at ifmarichva@gmail.com or register on our website at www.ifmarichmond.org and click on Sign-up Genius and pay by credit card or at the door

COST:

Members: \$15
Members w/certification: \$10
Non-Members: \$35

Registrations are required. An additional \$5 will be charged at registration if you have not registered prior to the event. Credit card payments accepted at the door.

Be sure to include your guests name and company

No Shows will be billed



IFMA™ Richmond
Chapter

International Facility Management Association

P.O. Box 808

Richmond, Virginia 23218



PLACE
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November Meeting

McKesson

9954 Mayland Drive

Tuesday, November 10th

5:30 PM

www.ifmarichmond.org